



GMT: **PEI-JEN CHEN**

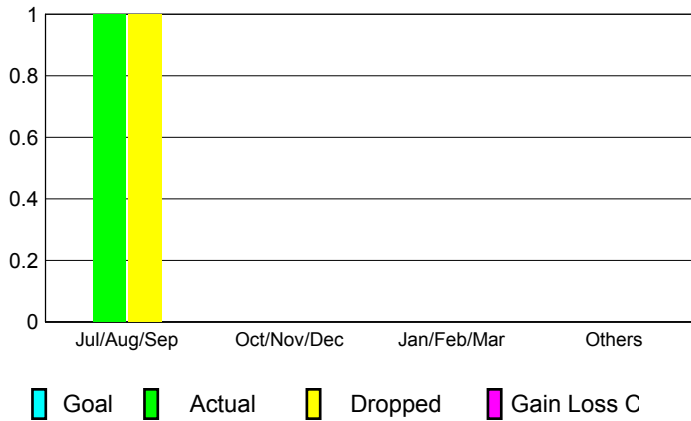
Location: **REP OF CHINA**

GMT CA: **5**

CLUBS

| Month | New Club Goal | Actual New Clubs | Actual Dropped Clubs | Gain/Loss of Clubs |
|------------------|---------------|------------------|----------------------|--------------------|
| 2012-2013 | | | | |
| Jul/Aug/Sep | | 1 | 1 | 0 |
| Oct/Nov/Dec | | 0 | 0 | 0 |
| Jan/Feb/Mar | | 0 | 0 | 0 |
| Apr/May/Jun | | 0 | 0 | 0 |
| Totals | | 1 | 1 | 0 |

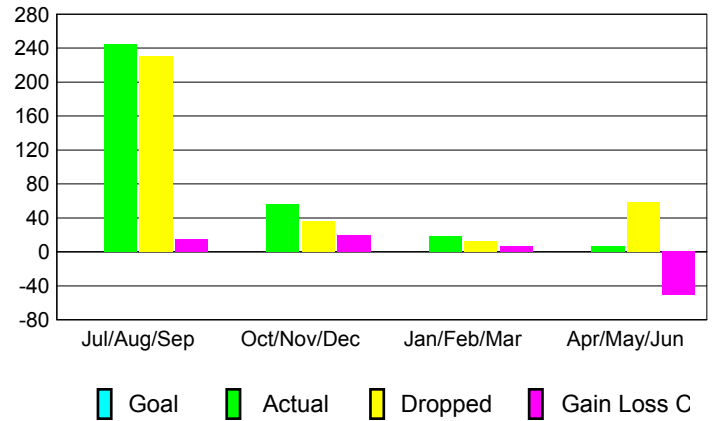
Club Results 2012-2013
Goal, New, Dropped, Gain/Loss



MEMBERSHIP

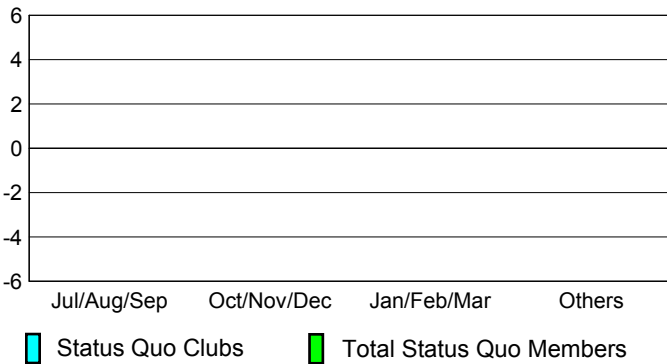
| Month | Net Memb Goal | Actual New Memb | Actual Dropped Memb | Gain/Loss of Memb |
|------------------|---------------|-----------------|---------------------|-------------------|
| 2012-2013 | | | | |
| Jul/Aug/Sep | | 245 | 230 | 15 |
| Oct/Nov/Dec | | 56 | 36 | 20 |
| Jan/Feb/Mar | | 18 | 12 | 6 |
| Apr/May/Jun | | 7 | 58 | -51 |
| Totals | | 326 | 336 | -10 |

Membership Results 2012-2013
Goal, New, Dropped, Gain/Loss

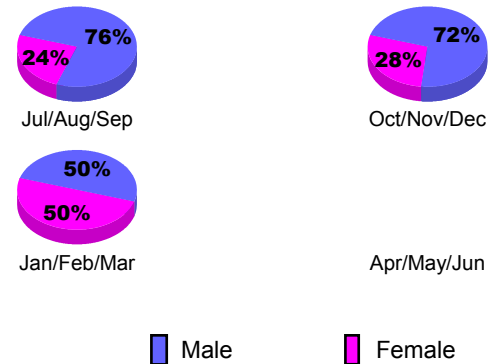


YTD Status Quo Clubs 2012-2013

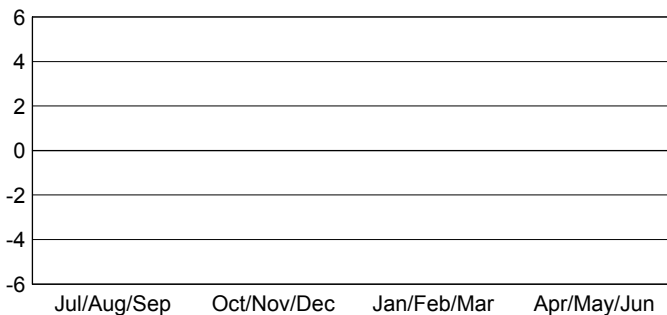
Status Quo Clubs Compared to Status Quo Members



Gender Comparison 2012-2013



Club Gain/Loss 2012-2013



Membership Gain/Loss 2012-2013

